



FINTECH
FAS
AVIATION SERVICES

**Project management services for the
 aviation finance community**

www.fintech.aero



Month	Rate	PI
1-Jan-05	USD	100,000
1-Feb-05	USD	100,000
1-Mar-05	USD	100,000
1-Apr-05	USD	100,000
1-May-05	USD	100,000
1-Jun-05	USD	100,000
1-Jul-05	USD	100,000
1-Aug-05	USD	100,000
1-Sep-05	USD	100,000



Fintech Aviation Services (FAS) Limited provides project management services, which encompass both technical and financial issues, offering the aviation finance community a comprehensive range of products. The company is able to provide integral and reliable support for transactions within the jurisdiction of Europe and internationally, if so required. FAS offers a wide scope of services and are able to extend expertise in those technical and commercial disciplines that are typically encountered when completing aircraft transactions, and ultimately provide a complete bespoke service.



Technical Services

FAS are able to provide inspection and technical services on a variety of business, commercial and private aircraft. With experienced engineers who are approved under the EASA and FAA system, FAS is able to provide comprehensive coverage on a range of aircraft types operating under varying jurisdictions.

Specification Reviews

Clients entering into a transaction need to be aware of the specification and limitations of their asset. The context of this review is typically completed against the background of current market demographics, forthcoming regulatory requirements and the capability of the aircraft to meet these and other operational requirements. A specification review allows the Client to assess the marketability of an asset and the potential investment costs.

Pre-Purchase Inspection

Typically, Clients request an inspection of an aircraft and associated records in order to determine not only its condition but its specification, and therefore its suitability as an investment. The information provided in the hard copy and digital report provides useful and factual information to be utilized when negotiating the details of purchase agreements or indeed when an analysis of a fleet of aircraft is required.

Maintenance Representation

Whether the aircraft is attached to a lease or is naked, FAS are able to represent the lessor's interests with all aspects of major maintenance. From defining maintenance work scopes and developing budgets to managing the check to an agreed standard, FAS are able to provide comprehensive support for your requirements.

Lease/Asset Management Services

FAS offer all of the services necessary to manage your investment at the commencement, during and termination of the lease. Utilising a be-spoke asset management system, the status of each aircraft is monitored and updated. Augmented with routine physical inspections, FAS are able to resolve issues during the course of the lease, rather than dealing with contentious issues during re-delivery. Pre-emptive action can resolve potential monetary disasters. Intrinsic to this service is the management of maintenance reserves and the review and authorisation of claims, providing total, quality care of your asset. The Company has agreements with Pratt and Whitney and CFMI for the provision of technical and commercial information. We currently manage aircraft ranging in size from Dassault 900ex to B767.



Ad-Hoc Inspection

Ad-Hoc inspections provide an opportunity for the lessor or lender to determine whether the aircraft is being maintained not only in accordance with the regulations governing that jurisdiction but also with the aircraft lease agreement. Pertinent issues arising from the inspection are brought to the attention of the Client through the medium of hard copy and digital reports. Follow up action can be initiated, if so desired.

Delivery/Re-Delivery

FAS are able to provide resource as necessary for the completion of a successful delivery or re-delivery. Our experience to date shows that sufficient preparation and an agreed agenda is key to ensuring a smooth transition during a critical time period, when not only will the status of the aircraft be determined but also the commercial exposure of all interested parties.

Re-Possession Assistance



The objective of a re-possession, whether friendly or hostile, is to manage the whole project on a damage limitation basis and it is this ethos that FAS works to when engaged on such a mission. Creative thinking and a solid understanding of both the aircraft and documents will ensure that the Client's exposure is reduced.

Commercial Services

FAS are able to provide integral commercial related products during all phases of an aircraft transaction.

Maintenance Reserves

As part of a transaction, the analysis of both current and forecasted maintenance reserves is typically required. FAS are able to assist with the provision of such an analysis in order to determine the potential exposure to the Client in the context of the requirements of the lease agreement. In addition, central to its lease management service, FAS undertakes a review of all applicable invoices received from lessee in accordance with the corresponding lease agreement, verifying eligibility and authorising draw downs. The Client can discharge the detail of the check in the sure knowledge that FAS has the facility to manage an intricate element of successful lease management.

Lease Documentation

The review of a lease and the covenants contained within is of paramount importance in order to ensure that the asset is governed and operated in an appropriate manner. FAS extends this support to the Client during discussions with prospective vendors or lessees. Solid experience of operating leases for a variety of aircraft under varying conditions can guide the Client to a favorable outcome. Particular emphasis is placed on operational and technical considerations, including delivery and re-delivery conditions. We have also completed a number of transactions involving Residual value Insurance (RVI) guarantees.

Appraisals

FAS offer a range of different appraisal services, each designed to match the objectives of the Client. All appraisals are completed in accordance with published International Society Transport Aircraft Trading (ISTAT) guidelines and ethics and are completed by a Senior ISTAT Certified Appraiser. The type of appraisals offered range from opinion letter to full appraisals which take into consideration the results of a physical audit of the aircraft and records.

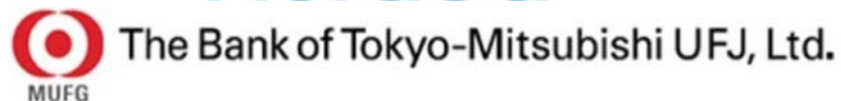
General Consultancy

FAS has undertaken a number of projects which have required technical and commercial expertise. FAS would be pleased to discuss your requirements and determine a suitable work scope coupled with a competitive quotation.

Clients

The following represents an example of the clients FAS has been engaged by.

DEUTSCHE STRUCTURED FINANCE



Contact Details

If you would like further information on any of the products detailed please consult our web site www.fintech.aero or contact FAS on the following:

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